



Today your guest is Mohammad Falamarzi, CEO of Trip Travel in Bijelo Polje the company belongs to Dubai Investments doo as well CEO of Hejzati Travel the top seller for Balkan countries in Dubai, working in Tourism since 2011 with Arab Market and from 2017 in Montenegro.

His company is GSA (General Sales Agent) for Flynas, air company based in Saudi Arabia, and is representative of Flynas in Balkan.

We asked Mr. Falamarzi how he sees the perspective of cooperation between Saudi Arabia and Montenegro. His answers you can find below in original form.

Avioportal: “Mr. Mohammad Falamarzi, how do you see the role of your company in connecting Saudi Arabia and Montenegro?”

Mr. Falamarzi: “As Flynas GSA we are helping to connect Montenegro and region with Saudi Arabia, this connection helping to increase business between both countries and open more opportunities as tourism is the best business for improving economy”.

Avioportal: “How Montenegro looks like from the Arab tourists' point of view and is there anything we should improve together?”

Mr. Falamarzi: “Montenegro citizens need to know Montenegro is a gold country for Arab tourists, only we need to know how to promote Montenegro in Arab country.”.

Avioportal: “For how long you are on the Montenegrin market and what can you tell us about the feedback?”

Mr. Falamarzi: “Our company Trip Travel & Hejzati Travel promoting Montenegro since 2017 and we got very good feedback from Arab tourists.”.

Avioportal: "Is there anything you would like to say at the end of this interview?"

Mr.Falamarzi: "In the end I would like to thanks Montenegro Government for support, special thanks to Prime Minister Dr. Dritan Abazovic and his team."